



**INTERSTATE PEST CONTROL COMPACT INSURANCE
FUND**

FINANCIAL REPORT

For the Year Ended June 30, 2006

Interstate Pest Control Compact Discussion Points for Treasurer's Report

Highlights from Fiscal Year 2006:

- Total assets available at June 30, 2006 were \$1,130,631. An increase of \$58,043 over the June 30, 2005, balance of \$1,072,588.
- Income on investments totaled \$44,030. There were no investment fees or expenses. The Average Yield for the year was 4.14%. The effective yield for the month of June 2006 was 5.12% compared with 3.06% one year ago. Investment income covered all of the administrative and operating costs (\$17,938) for the year.
- Investment Risk: The Virginia Local Government Investment Pool, in which IPCC funds are invested, follows guidelines that permit only high quality corporate investments. The IPCC investment is diversified in the following way as of June 30, 2005:

U.S. Treasury / Agency	13%
Repurchase Agreements	26%
Negotiable CDs & BAs	25%
Non-Negotiable CDs	0%
Commercial Paper*	24%
Corporate & Bank Notes*	11%
Total:	100%

* Commercial Paper is restricted to a maximum of 35% and Corporate & Bank Notes to a maximum of 25% of the entire investment pool by law. This minimizes the risk to the IPCC while attempting to maximize gains.

- Membership dues totaling \$46,697 were received from the states of Indiana, Colorado, and Mississippi. All three states are paid-in-full.
- Efforts are being made to get an official letter ruling from the Internal Revenue Service regarding the IPCCs status as a not-for-profit-organization to accept contributions that are tax deductible to the donor.
- \$15,000 was paid to Wyoming for Echium vulgare as an Insurance Claim.

**INTERSTATE PEST CONTROL COMPACT
BALANCE SHEET
June 30, 2006**

Assets

Operating Account	\$28,225.71	
Investments	<u>1,102,405.62</u>	¹
TOTAL ASSETS		\$1,130,631.33

Liabilities & Equity

Liabilities	\$0.00	
Equity	<u>1,130,631.33</u>	
TOTAL LIABILITIES & EQUITY		\$1,130,631.33

**INTERSTATE PEST CONTROL COMPACT
STATEMENT OF CASH FLOWS
For the Year Ended June 30, 2006**

<i>Balance on July 1, 2005</i>		\$ 1,072,588.09
 <u>Add - Inflows</u>		
Investment Income:		
LGIP	<u>44,030.35</u>	44,030.35
 Dues Income:		
Indiana	32,342.00	
Colorado	2,142.00	
Mississippi	<u>12,213.00</u>	46,697.00
 Operating Account Interest	<u>254.30</u>	 90,981.65
 <u>Deduct-Outflows</u>		
Operating Expenses:		
Executive Director	11,440.65	
General Administration Fee	2,232.00	
Travel	2,725.69	
Conference Registrations	690.00	
Postage	199.90	
Printing	453.42	
IPCC Website	188.25	
Bank Service Charges	8.50	
	<u>17,938.41</u>	
 Insurance Claims		
Wyoming (Echium vulgare)	<u>15,000.00</u>	 <u>32,938.41</u>
 <i>Balance on June 30, 2006</i>		 <u><u>\$ 1,130,631.33</u></u>

**INTERSTATE PEST CONTROL COMPACT
STATEMENT OF REVENUES, EXPENDITURES, & CHANGES IN
FUND BALANCES/EQUITY
For the Year-Ended Ended June 30, 2006**

<i>Revenues</i>		
Investment Income	\$44,030.35	
Dues	46,697.00	
Income		
Operating Account Interest	254.30	
Total revenues		\$90,981.65
 <i>Expenditures</i>		
Operating Expenses	\$17,938.41	
Insurance Claims	15,000.00	
Total expenses		32,938.41
<i>Excess of revenue over expenditures</i>		\$58,043.24
<i>Fund balances/equity July 1, 2005</i>		1,072,588.09
<i>Fund balances/equity June 30, 2006</i>		\$1,130,631.33

Interstate Pest Control Compact and Pest Control Insurance Fund
Budget vs. Actual Report
July 1, 2005 to June 30, 2006

Description	Budget 2005-2006	2005-2006	2004-2005		2003-2004	
		Actual	Budget	Actual	Budget	Actual
Personnel						
Executive Director Services	15,000	11,440.65	15,000	8,906.00	15,000	8,734.00
Travel and Registration	3,800	3,415.69	3,800	3,223.00	4,000	2,502.00
Bond	100	0	100	0	100	0
Facilities and Administrative Costs						
Overhead *	2000	2,232.00	2,000	1,470.00	2,000	988.00
Equipment	0	0	0	0	0	0
Supplies	0	0	0	0	0	0
Postage	300	199.90	300	193.00	200	242.00
Printing	500	453.42	500	335.00	400	452.00
Bank Charges	200	8.50	200	94.00	200	192.00
Web Site **	200	188.25	0	0	0	0
Contractual Services						
Audit	100	0	100	0.00	150	0.00
Special Purpose						
Technical Advisory Committee	500	0	500	0.00	0	0.00
Special Committee	0	0	0	0.00	500	0.00
TOTAL	22,500	17,938.41	22,500	14,221.00	22,550	13,110.00
* includes IRS application fee (\$500), and NASDA Meeting room (\$250) as well as agreed upon general overhead allowances.						
**includes website hosting and domain name registration.						

**Interstate Pest Control Compact
Pest Control Insurance Fund
Budget (FY 2006-2007)**

Budget Line Item	FY 2005-2006		Proposed FY 2006-2007	
	Budget (\$)	Actual (\$)	Budget (\$)	Change (\$ +/-)
Personnel				
Executive Director Services	15000	11440	15000	0
Travel and Registration	3800	3416	3800	0
Bond	100	0	100	0
Facilities and Administrative Costs				
Overhead*	2000	2420	2500	500
Equipment	0	0	0	0
Supplies	0	0	0	0
Postage	300	200	300	0
Printing	500	453	500	0
Bank Charges	0	9	0	0
Charitable Solicitation Registration**	0	0	1000	1000
Web Hosting	200	0	200	0
Contractual Services				
Audit	100	0	100	0
Special Purpose				
Technical Advisory Committee	500	0	500	0
Special Committee	0	0	0	0
TOTAL	22500	17938	24000	1500
<p>* includes IRS Application fee, and NASDA meeting room charges as well as agreed upon general administration fee. ** State fees for non-profit organization charitable solicitation registration</p>				