



**INTERSTATE PEST CONTROL COMPACT INSURANCE
FUND**

FINANCIAL REPORT

**Fiscal Year 2008
Interim Report
For the Period July 1 - December 31, 2007**

Interstate Pest Control Compact Discussion Points for Treasurer's Report

Highlights from the first half of Fiscal Year 2008:

- ▶ Total assets available on December 31, 2007 were \$1,125,274.96. An increase of \$26,724.48 from the June 30, 2007 balance of \$1,098,550.48.
- ▶ No membership dues were received; no donations were received.
- ▶ Income on investments totaled \$36,531.10. There were no investment fees or expenses. Investment income covered all of the administrative and operating costs (\$9,806.62) for the period.
- ▶ Funds were invested in Smith Barney securities earning varying rates of yield.
- ▶ Investment Risk: The Smith Barney Financial Management Account, in which IPCC funds were invested, followed the investment strategy approved by the IPCC Executive Committee on September 23, 2007. The Smith Barney FMA was diversified in the following way as of December 31, 2007:

Money Fund	4%
Money Market and Auction Instruments	9%
Corporate Bonds	26%
Government Bonds	18%
Certificates of Deposit	42%
Accrued Interest on Bonds / CDs	1%
Total:	100%

**INTERSTATE PEST CONTROL COMPACT
BALANCE SHEET
December 31, 2007**

Assets

Cash Balance	0	
Money Fund	\$39,411.61	
Investments		
Accrued Interest	14,864.59	
Money Market		
Instruments (ARPS)	100,000.00	
Corporate Bonds	296,610.00	
Government Bonds	200,782.00	
CDs	473,606.76	
Total investments	1,085,863.35	
TOTAL ASSETS		\$1,125,274.96

Liabilities & Equity

Liabilities	\$15,000.00 ¹	
Equity	<u>1,110,274.96</u>	
TOTAL LIABILITIES & EQUITY		\$1,125,274.96

¹ Balance due to Michigan Department of Agriculture for completion of Hemlock Woolly Adelgid Survey and Eradication claim.

**INTERSTATE PEST CONTROL COMPACT
STATEMENT OF CASH FLOWS
For the 6 Month Period Ending December 31, 2007**

<i>Balance on July 1, 2007</i>		<u>\$ 1,098,550.48</u>
<u>Add - Inflows</u>		
Dividends and Interest Received		68,340.16
Smith Barney interest earned	14,108.74	
Smith Barney dividends earned	26,522.03	
Smith Barney money fund earnings	3,933.23	
Smith Barney accrued interest received	23,776.16	
 Membership Fees:		 0.00
 Donations:		 0.00
 Unrealized Gains/Losses		 -31,809.06
 TOTAL INFLOWS		 <u>36,531.10</u>
<u>Deduct-Outflows</u>		
Operating Expenses:		9,806.62
Executive Director	6,762.51	
General Administration Fee	1,146.00	
Travel	1,792.37	
Conference Registrations	0.00	
Postage	0.00	
Printing	0.00	
IPCC Website	0.00	
Supplies	105.74	
 Insurance Claims		 0.00
 TOTAL OUTFLOWS		 <u>9,806.62</u>
 <i>Balance on December 31, 2007</i>		 <u><u>\$ 1,125,274.96</u></u>

**INTERSTATE PEST CONTROL COMPACT
STATEMENT OF REVENUES, EXPENDITURES, & CHANGES IN
FUND BALANCES/EQUITY**

For the 6 Month Period Ended December 31, 2007

Revenues

Dividends and Interest	\$68,340.16	
Membership Fees	0.00	
Donations	0.00	
Unrealized Gains/Losses	(31,809.06)	
Total revenues		\$36,531.10

Expenditures

Operating Expenses	\$9,806.62	
Insurance Claims	0.00	
Total expenses	<u>9,806.62</u>	<u>9,806.62</u>

Excess of revenue over expenditures **\$26,724.48**

Fund balances/equity July 1, 2007 **1,098,550.48**

Fund balances/equity December 31, 2007 **\$1,125,274.96**

Interstate Pest Control Compact and Pest Control Insurance Fund
Budget VS Actual Report
July 1, 2007 to December 31, 2007

<u>Description</u>	<u>2007-2008</u>			<u>2006-2007</u>		<u>2005-2006</u>	
	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>	<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Actual</u>
Management Services							
Executive Director Services	\$ 15,000.00	\$ 6,762.51	\$ 8,237.49	\$ 15,000.00	\$ 13,956.27	\$ 15,000.00	\$ 11,440.65
Travel and Registration	\$ 3,800.00	\$ 1,792.37	\$ 2,007.63	\$ 3,800.00	\$ 3,826.15	\$ 3,800.00	\$ 3,415.69
Bond	\$ 100.00	\$ -	\$ 100.00	\$ 100.00	\$ -	\$ 100.00	\$ -
Facilities and Administrative Costs							
Overhead	\$ 2,500.00	\$ 1,146.00	\$ 1,354.00	\$ 2,500.00	\$ 1,520.00	\$ 2,000.00	\$ 2,232.00
IPCC Website **	\$ 200.00	\$ -	\$ 200.00	\$ 200.00	\$ 215.10	\$ 200.00	\$ 188.25
Supplies	\$ -	\$ 105.74	\$ (105.74)	\$ -	\$ -	\$ -	\$ -
Postage	\$ 300.00	\$ -	\$ 300.00	\$ 300.00	\$ -	\$ 300.00	\$ 199.90
Printing	\$ 500.00	\$ -	\$ 500.00	\$ 500.00	\$ -	\$ 500.00	\$ 453.42
Bank Charges	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8.50
Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Charitable Solicitation							
Registration	\$ 1,000.00	\$ -	\$ 1,000.00	\$ 1,000.00	\$ -	\$ -	\$ -
Contractual Services							
Audit	\$ 100.00	\$ -	\$ 100.00	\$ 100.00	\$ -	\$ 100.00	\$ -
Special Purpose							
Technical Advisory Committee	\$ 500.00	\$ -	\$ 500.00	\$ 500.00	\$ -	\$ -	\$ -
Special Committee	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500.00	\$ -
TOTAL	\$ 24,000.00	\$ 9,806.62	\$ 14,193.38	\$ 24,000.00	\$ 19,517.52	\$ 22,500.00	\$ 17,938.41

**includes website hosting and domain name registration.