



**INTERSTATE PEST CONTROL COMPACT INSURANCE
FUND**

FINANCIAL REPORT

For the 6 Month Period ended December 31, 2009

**Interstate Pest Control Compact
Discussion Points for Treasurer's Report**

Highlights from Interim Reports - Fiscal year 2009-2010:

- ▶ Total Assets at December 31, 2009 were \$1,178,225.70. This represents an increase of \$53,670.79 from June 30, 2009. Funds are invested in a Morgan Stanley, Smith Barney Portfolio earning varying rates of yield.
- ▶ Investment Risk: The IPCC Portfolio follows the conservative investment strategy approved by the IPCC Executive Committee on September 23, 2007. Investments were diversified in the following way as of December 31, 2009:

Money Market Fund	15%
Preferred Stocks	1%
Corporate Bonds	44%
Corporate Bond Money Market Funds	6%
Certificates of Deposit	34%
	100%

- ▶ Current Liabilities reported as \$44,000 represent the contractual balance due to the State of Colorado for its approved eradication program.
- ▶ Total Revenues amounted to \$26,373.98 of which Income on investments totaled \$20,014.98. The State of Wisconsin joined the Compact and paid the first installment on their state assessment. No donations were received.
- ▶ Investment income covered all of the administrative and operating costs (\$10,828.39) for the period. There were no fees or expenses associated with the investments.

INTERSTATE PEST CONTROL COMPACT
Statement of Assets, Liabilities, and Net Assets
December 31, 2009

	<u>12/31/09</u>	<u>06/30/09</u>
ASSETS		
CURRENT ASSETS		
Money Fund	173,269.60	60,877.11
Accrued Interest	11,122.45	12,524.73
Preferred Stocks	10,816.25	10,195.75
Corporate Bonds	520,662.00	491,522.00
Corporate Bond MM Funds	65,625.54	60,684.05
Certificates of Deposit	396,729.86	488,751.27
TOTAL ASSETS	<u><u>1,178,225.70</u></u>	<u><u>1,124,554.91</u></u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Contracts Payable	<u>44,000.00</u>	<u>44,000.00</u>
Total Liabilities	44,000.00	44,000.00
NET ASSETS		
Net Assets - Unrestricted	<u>1,134,225.70</u>	<u>1,080,554.91</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>1,178,225.70</u></u>	<u><u>1,124,554.91</u></u>

**INTERSTATE PEST CONTROL COMPACT
STATEMENT OF REVENUES, EXPENSES, & CHANGES IN
NET ASSETS**

For the 6 Month Period ended December 31, 2009

Revenues

Interest Earned - Money Fund	2,643.56	
Dividends and Interest- Stocks & Bonds	17,371.42	
Membership Fees	6,359.00	
Donations	0.00	
Total Revenues		<u><u>26,373.98</u></u>

Expenses

Executive Director Services	7,789.07	
Travel and Registration	2,025.12	
Overhead	886.73	
Website Expense	0.00	
Supplies	127.47	
Audit Expense	0.00	
Operating Expenses		10,828.39
Contracts Expense (claims)		0.00
Total Expenses		<u><u>10,828.39</u></u>

Excess Revenues over Expenses	15,545.59
Unrealized Gains/ (Losses)	38,125.20

<i>NET ASSETS BEGINNING</i>	<u>1,080,554.91</u>
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<i>NET ASSETS ENDING</i>	<u><u>1,134,225.70</u></u>
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**INTERSTATE PEST CONTROL COMPACT
STATEMENT OF CASH FLOWS
For the 6 Month Period Ended December 31, 2009**

<i>Balance on July 1, 2009</i>		<u>\$ 1,080,554.91</u>
<u>Add - Inflows</u>		
Dividends and Interest Received	20,014.98	
Interest Earned - Money Fund	2,643.56	
Dividends and Interest - Other Investments	17,371.42	
 Membership Fees:	 6,359.00	
Donations:	0.00	
 Unrealized Gains/Losses	 38,125.20	
 TOTAL INFLOWS		 <u>64,499.18</u>
<u>Deduct-Outflows</u>		
Operating Expenses:	10,828.39	
Executive Director Services	7,789.07	
Travel and Registration	2,025.12	
Overhead	886.73	
Website Expense	0.00	
Supplies	127.47	
Audit Expense	0.00	
 Insurance Claims	 0.00	
 TOTAL OUTFLOWS		 <u>10,828.39</u>
 <i>Balance on December 31, 2009</i>		 <u><u>\$ 1,134,225.70</u></u>

**Interstate Pest Control Compact and Pest Control Insurance Fund
Budget VS Actual Report
For the 6 Month Period Ended December 31, 2009**

<u>Description</u>	<u>FY2009-2010</u>	
	<u>Budget</u>	<u>Actual</u>
Management Services		
Executive Director Services	15,000.00	7,789.07
Travel and Registration	3,800.00	2,025.12
Bond	100.00	
Facilities and Administrative Costs		
Overhead	2,500.00	886.73
IPCC Website **	200.00	
Supplies	-	127.47
Postage	300.00	
Printing	500.00	
Charitable Solicitation Registration	1,000.00	
Special Purpose		
Technical Advisory Committee	500.00	
Insurance Claims		
Colorado (2 of 3)	22,000.00	-
TOTAL	45,900.00	10,828.39

Interstate Pest Control Compact Investments
As of December 31, 2009

Investment	Amount	Date Acquired	Maturity Date	Duration (Years)	Interest	Current Value
Cash Balance	0.00					0.00
Money Fund - Western Asset Money Market	173,269.60				0.070%	173,269.60
Accrued Interest on Bonds/CDs	11,122.45					11,122.45
Preferred Stocks						
General Electric Cap Corp	10,359.38	6/1/2009	8/15/2013	4.21	6.444%	10,816.25
Corporate Bonds						
Citi Group Inc	99,915.00	8/19/2008	8/27/2012	4.02	5.468%	102,857.00
Bank of America Corp Sub Notes	100,185.00	11/26/2007	8/15/2013	5.72	4.673%	101,632.00
Wachovia Corp Sub Notes	99,428.00	2/22/2008	2/15/2014	5.98	4.793%	101,701.00
Berkshire Hathaway Fin Corp	99,277.00	5/9/2007	1/15/2015	7.68	4.530%	107,064.00
Virginia Elec & Pwr	101,511.00	2/19/2007	12/15/2015	8.82	4.887%	107,408.00
subtotal	500,316.00					520,662.00
Corporate Bond Money Market Funds						
Dryden Short Term Corporate Bond FD	30,000.00	6/2/2009			3.754%	31,842.10
Allianz Pimco Corporate Bond FD	30,000.00	6/2/2009			4.574%	33,783.44
subtotal	60,000.00					65,625.54
Certificates of Deposit						
American Express Bank	96,000.00	3/13/2009	9/20/2010	1.52	1.737%	96,689.28
GE Money Bank	96,000.00	12/5/2008	12/13/2010	2.02	3.761%	98,258.88
AMEX Centurion Bank	65,000.00	1/5/2009	1/14/2011	2.03	2.332%	65,493.35
Goldman Sachs Bank	70,000.00	1/5/2009	1/14/2011	2.03	2.573%	70,710.50
Frontier Bank	65,000.00	1/5/2009	7/11/2011	2.52	2.577%	65,577.85
subtotal	392,000.00					396,729.86
Total						1,178,225.70